



**Descartes
Labs**

Data Inputs for a Machine Learning Platform

Ryan McKinney
Data Strategy and Partnerships

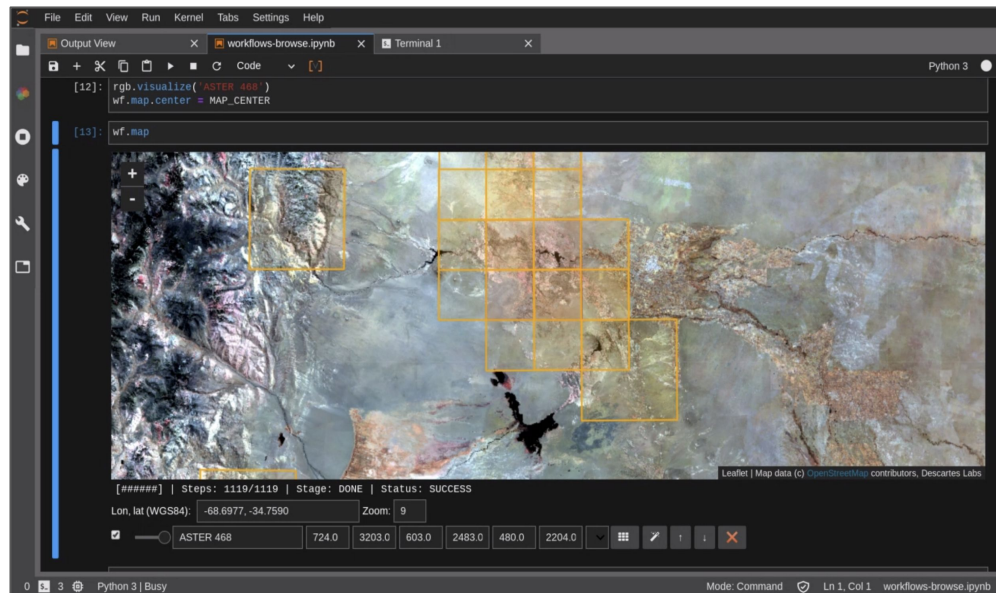
Overview



Descartes Labs is a software company building a platform for modeling the world for self-driving enterprises. **Our solution** enables **custom global scale analytics**

In particular, Descartes Labs offers:

- A single point of access to petabytes of public and private satellite data sources
- A cloud infrastructure to scale local pilots at continental levels on supercomputers
- A set of Python API's and web viewers to explore available geospatial data and present results
- A solutions team that builds highly-customized models for specific client questions



Agriculture



Oil & Gas



Mining



Div. Industrials



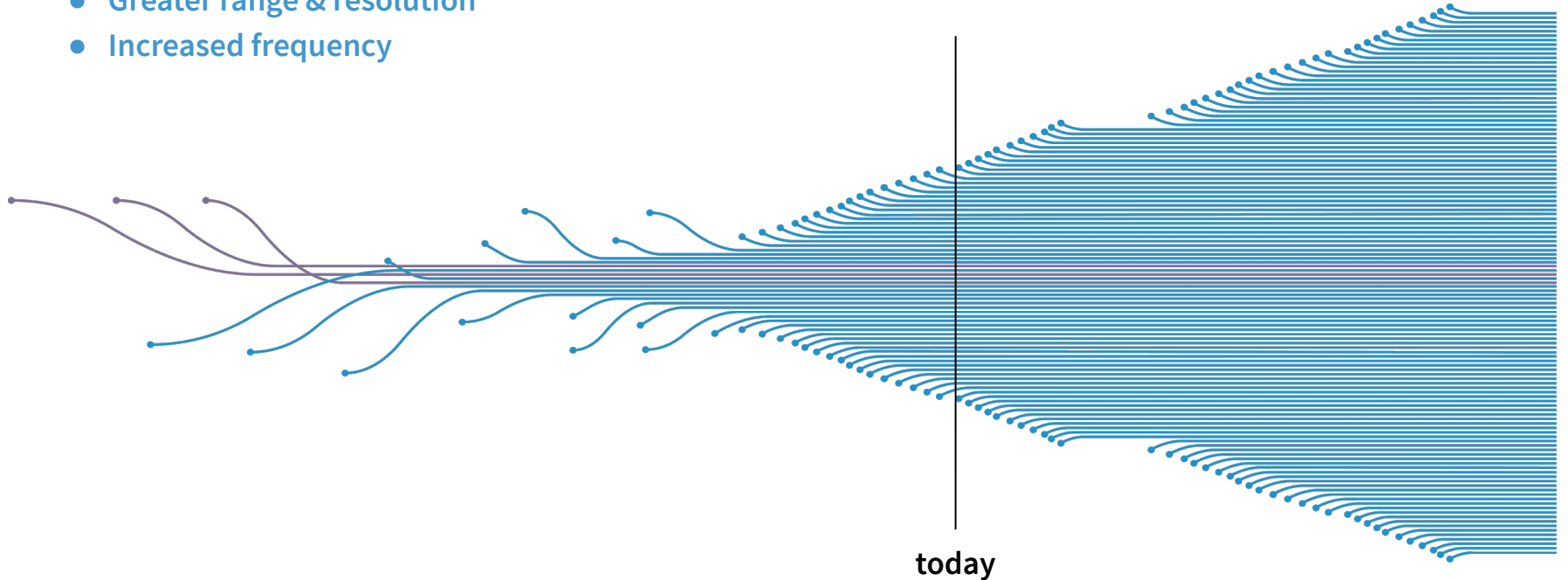
Utilities



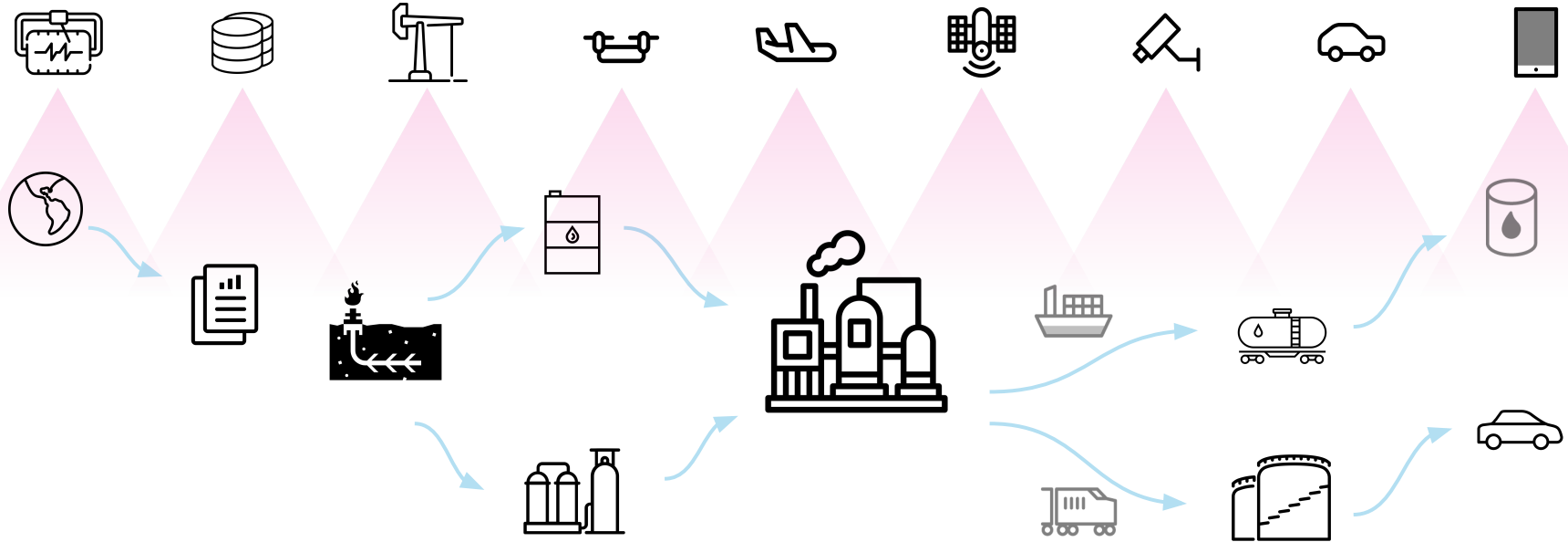
Insurance

The sensor revolution is at an inflection point

- Increased variety
- Greater range & resolution
- Increased frequency



We can now digitize the physical world...



Exploration

Development

Production

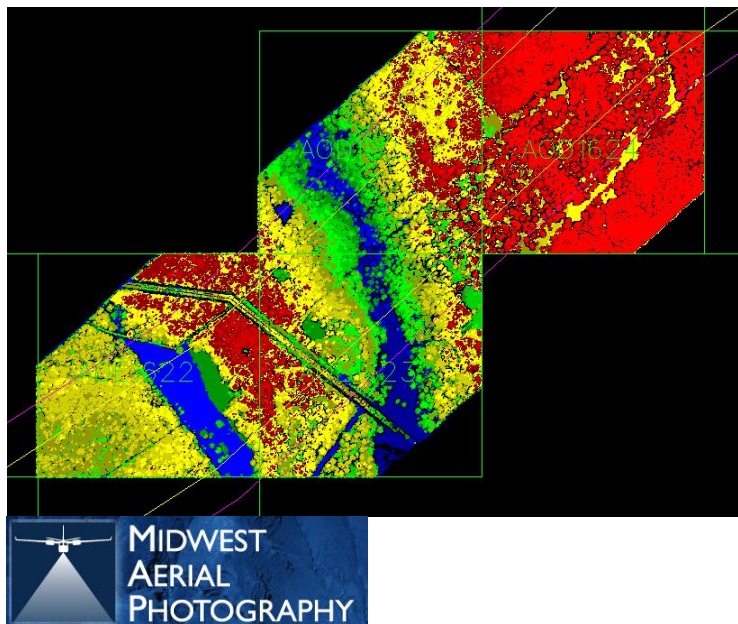
Processing

Transportation

Storage

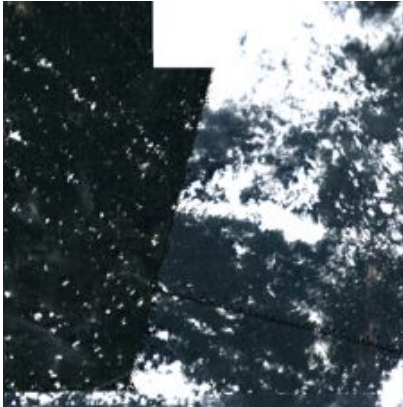
Consumption

Aerial and other ground truth datasets play a key role when building ML models on a platform



But the commercial market doesn't buy raw datasets; it invests in actionable intelligence...

Sensor Inputs



“Raw” Satellite Image

Data Refinery



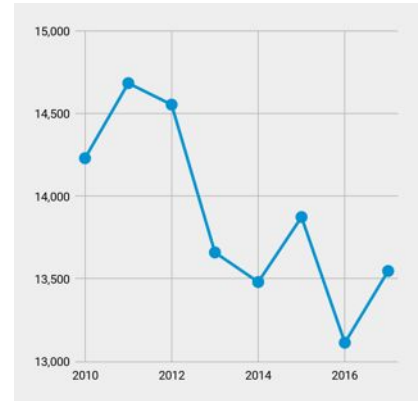
Data Refinery-Cleaned Image

Modeling Platform



Vector Data

Actionable Intelligence



Business Statistic

These foundational elements create critical business value

Data Source

We ingest data from numerous sources



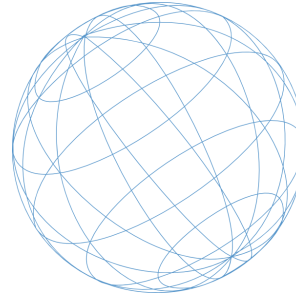
Data Refinery

We prepare that data for fusion with other datasets



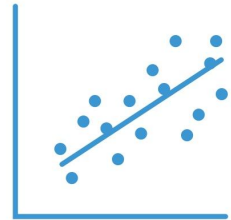
Digital Twins

Factor models are built



Insights

Data and model results in the cloud supercomputer are as easy to access as a file on your hard drive

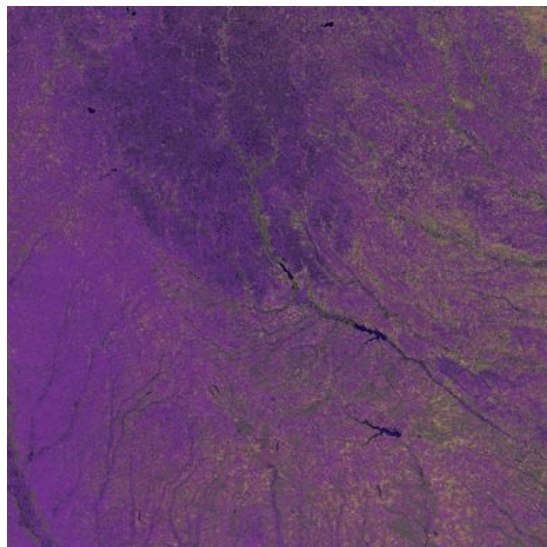


We can refine the daily flood of data...

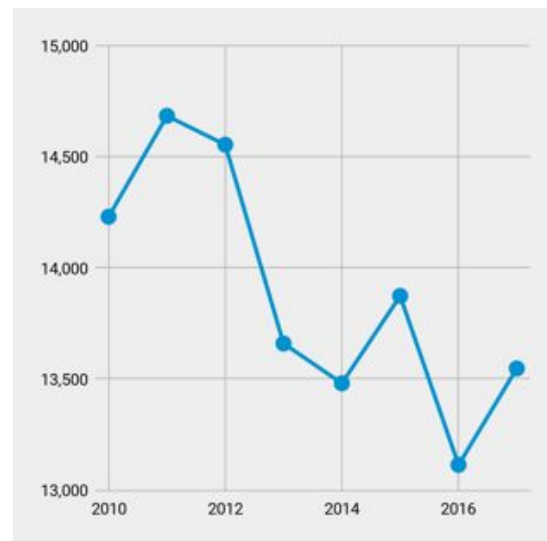
Raw Sensor Inputs



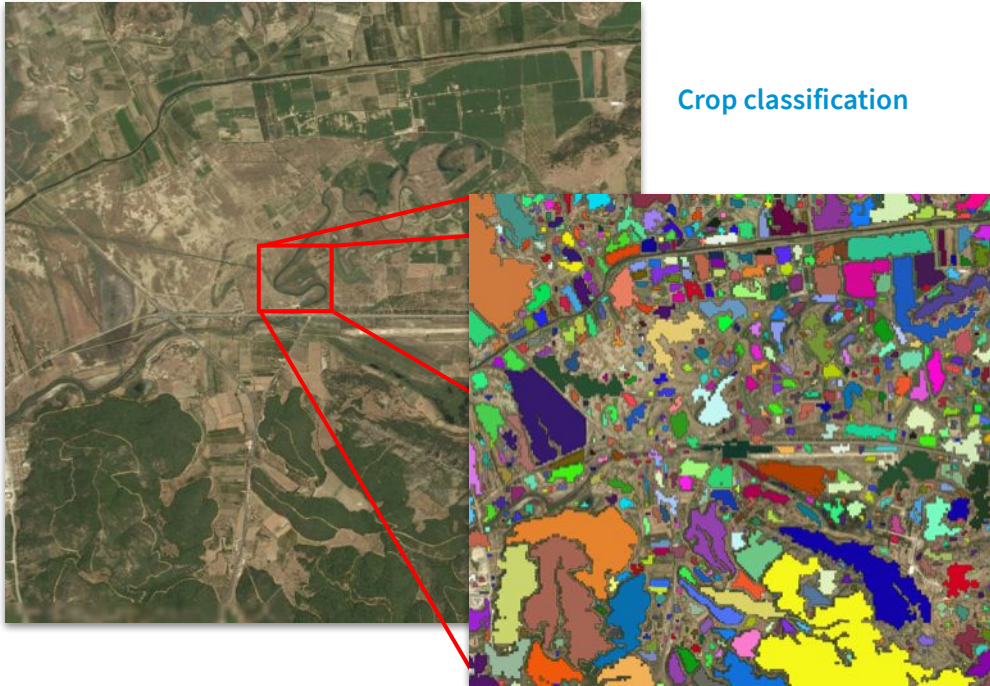
Refined Input



Analysis Ready Data



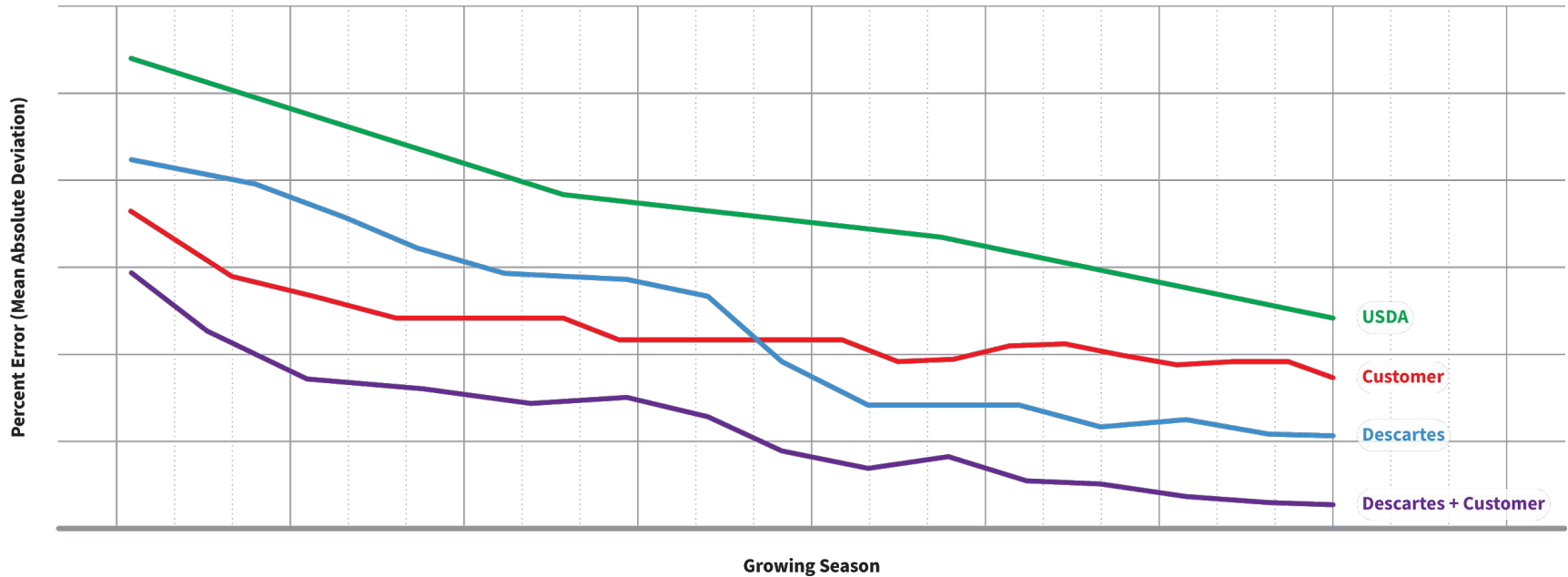
Extracting value from data: Crop Classification.



US Crop Yield



With eyes on every component of the supply chain, we leveraged public and proprietary data to achieve a superior forecast...



Properly leveraged data provides tangible benefits when combined with a ML platform

STRATEGIC ROI

Reduce mineral exploration from 6 mo to 6 days

Predict crop yields within 1% error

Forecast the natgas price changes daily

Connect property characteristics to actuarial risk 90% precision

Predict monthly freight forward rates within X%

Forecast fertilizer demand within 3% error

92% accuracy of high value crop acreage

TACTICAL ROI

Cut the cost of third party data acquisition by 200%

Significant reduction in data cleansing and calibration preparing data for analysis
all your data in one place; super computing access from your desktop [permission/governance]